

TIME	SEMINAR	SPEAKER
11:00 AM – 11:45 AM	Boat Buyers University: What is the Process of Buying a New or Used Boat?	Brian Krantz
12:00 PM – 12:45 PM	Chartering Power and Sailboats in the San Juan Islands	Dave King
1:00 PM – 1:45 PM	Stories of a Towing and Salvage Captain: What Really Makes You Safe!	Brian Krantz
2:00 PM – 2:45 PM	Salmon Fishing in the San Juan Islands: Techniques and Tips for a Successful Haul	Kevin Klein



# Speaker Biographies

## SPEAKER

## BIO

### Brian Krantz

Inside Passage Yacht Sales



Brian lives on Lopez Island, WA with his wife and three kids. As a boat salesman, he has represented seven different new brands and was awarded the top sales award available from each. He is a Certified Professional Yacht Broker (CPYB) and currently a member of the Board of Directors for the Northwest Yacht Brokers Association. Brian is active in his church and a variety of volunteer groups. He enjoys fishing, snorkeling, and cruising with his family in his boat.

### Dave King

Bellhaven Yacht Sales & Charters



Dave graduated from the U.S. Coast Guard Academy in 1979 with a degree in Marine Science. Half of his 20 year Coast Guard career was spent aboard ships in Alaska and on the Great Lakes. He then earned an MBA from the University of Washington, Michael Foster School of Business. Highlights of his career include two years as the Commanding Officer of the 95' patrol boat, CAPE CORAL in Auke Bay, AK and three years as the Commanding Officer of the 180' buoy tender, PLANETREE in Ketchikan, AK.

In 2007 he and his wife, Peggy, purchased and moved aboard a 42' sail catamaran. When they weren't working they were cruising the Chesapeake Bay with friends and family. They both retired in 2010 and spent the next year transiting the Intracoastal Waterway and cruising the Bahamas. They returned to the PNW in 2011 where Dave began working as a yacht broker at Breakwater Marina in Tacoma. In 2014 Peggy and Dave purchased Bellhaven Yacht Sales and Charters.

### Kevin Klein

Inside Passage Yacht Sales



A lifelong resident of Washington State, Kevin Klein has been on the rivers, lakes, and salt waters of the Pacific Northwest since conception. A founder, president, participant, and occasional winner of regional salmon derbies, Kevin can be found promoting sport fishing, and giving seminars on tips and techniques to become a better fisher person. Any given day, you may find Kevin and his wife Vicki, also an accomplished angler, plying the waters of the Northwest.